NORESCO

DARCY IMMERMAN

Senior Vice President, Growth and Strategy

Employment History

2022 to Present Senior Vice President, Growth and Strategy NORESCO

2004 to 2022 Senior Vice President, Energy and Resiliency AECOM

1991 to 2004 Vice President, Business Development EUX Cogenex

Affiliations & Certifications

IEEE Power and Energy, Immediate Past Chair

Society Executive Advisory Council

Northeast Arc Board of Directors

Council of the Museum of Fine Arts, Boston member

Urban League of Eastern Massachusetts member

Education

B.S., Business Administration Rochester Institute of Technology Darcy Immerman has more than 30 years of leadership experience in the clean energy industry, and, as senior vice president of growth and strategy, she oversees NORESCO's marketing functions, industry alliances, strategic partnerships, and policy and advocacy activities. Ms. Immerman works with NORESCO's vertical market business lines to advance strategic initiatives and support sales and project development teams throughout the development cycle. She provides overall direction focused on assessing unique customer needs and crafting solutions that help clients successfully meet challenges posed by the need for energy modernization, decarbonization, resiliency, ESG compliance, climate change mitigation and adaptation.

Ms. Immerman spent 18 years as a senior vice president at AECOM, where she built the energy service company business nationally before expanding into the federal ESPC market. In that role, she managed ESPC business development and strategic growth and policies for AECOM's U.S. government projects globally. She also established a resiliency practice to ensure climate change mitigation and adaption was considered in all infrastructure construction and renovation. She acted as the program executive for more than \$2 billion in infrastructure improvement projects.

Ms. Immerman has held leadership positions on the boards and committees of industry organizations, including the National Association of Energy Service Companies (NAESCO), Institute of Electrical and Electronics Engineers Power and Energy Society, Northeast Arc, Urban League of Eastern Massachusetts (ULEM), and the Museum of Fine Arts Museum Council, Boston.

She is a recipient of the Presidential Award for Leadership in Federal Management from the U.S. Department of Energy; the Energy Efficiency Award from National Resources Canada, Office of Energy Efficiency; the Molly Moon Award from the ULEM; and, together with her husband, the Essex County Community Foundation George Peabody Award for Leadership in Philanthropy.