# Making the invisible, visible

By Yasir Quershi & Brad Croasdale February 1, 2022





# HEALTHY INDOOR ENVIRONMENTS MATTER MORE THAN EVER

### Changing Perceptions of Healthy

70% of occupants decide whether to visit a building based on perceptions of health — and **74% believe spaces** impact their well-being.

#### **Higher Efficiency Standards**

Rebate and tax incentives for buildings that meet efficiency standards are a key pillar of the new administration's plan.

#### **Awareness of Air Quality**

Nearly 50 million Americans experienced "unhealthy" air this year, as a result of the worst wildfires on record.

Sources: UN Environment, Global Status Report, 2017; Future Forum Research, The Evolution of Remote Work 2020; America's Offices Sit Half-Empty Six Months Into the Covid-19 Pandemic, WSI, 2020.





# Why Healthy Buildings







# IMPROVE COGNITIVE FUNCTION

in enhanced green buildings

Crisis response scores



**131%** HIGHER

Information usage scores



299% HIGHER

Strategy scores

288% HIGHER

#### IMPROVE PERSONAL HEALTH

In high-performing, green-certified buildings vs. high-performing, non-certified buildings

Sick building symptoms

30%

FEWER & better environmental

perceptions

Sleep quality scores

6.4%

Primary support for the study came from Carrier.

MacNaughton P, Allen J, Satish U, Laurent J, Flanigan S, Vallarino J, Coull B, Spengler. 20
The Impact of Working in a Green Certified Building on Cognitive Function and Health.
Building and Environment DOI: 10.1016/j.buildenv.2016.11.041





# Carrier's Leadership









#### Healthy Buildings

Focusing on occupant health and wellness of indoor environments

#### Sustainability

Maximizing energy efficiency and system resiliency

#### **Comfort**

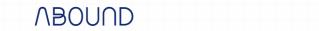
Increasing occupant comfort, and optimizing temperature and humidity control







Born out of Carrier's commitment to digital innovation, Abound is grounded in Carrier's 115year history of expertise, service, support, and commitment to excellence.





# Building systems ... is our business

The founder of modern air conditioning, Carrier is the leading global provider of healthy, safe and sustainable building solutions - and has a large footprint across building technologies.







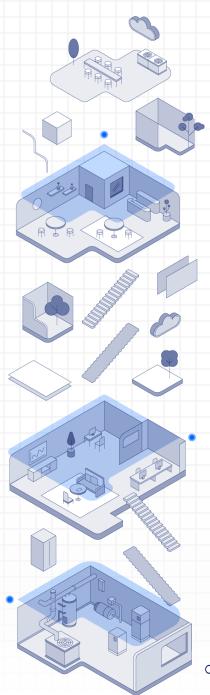












# Every building is an indoor ecosystem

And that ecosystem can affect our safety, wellness and comfort. That's why it has to be its healthiest and most efficient.

Abound helps buildings meet that responsibility by fully reimagining what they can be:

Smarter, more sustainable, and more responsive.

# Making the invisible, visible

Traditional
Building Management
Systems







**Thermal Comfort Energy Saving** 

Indoor Air Quality Monitoring













Full Spectrum IAQ & Wellness

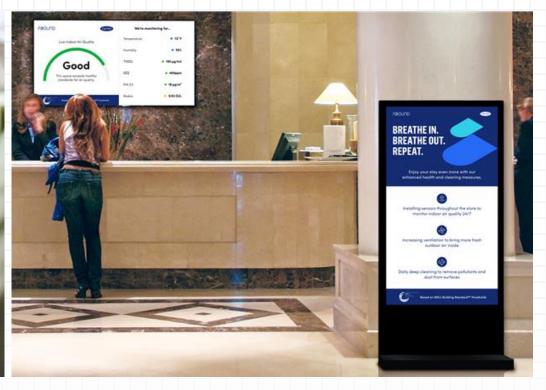




# Making the invisible, visible

Real time, continuous IAQ monitoring informs decision making

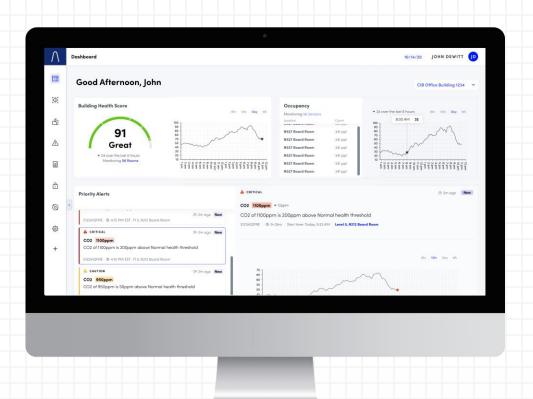
Engage and communicate with occupants to instill confidence







# Key features - Today



#### **Live Indoor Air Quality Summary**

View a real-time summary that compares your building's indoor air quality performance to certification standards such as the WELL Building Standard™

#### **Air Quality Monitoring**

Monitor real-time and historical indoor air quality information, including temperature, humidity, CO2, VOCs, PM2.5 and radon — and receive alerts if levels move outside of a healthy range

#### Health & comfort

Increase occupant and visitor confidence by monitoring and displaying indoor air quality and comfort metrics, benchmarked with science-backed standards

#### **People Counting**

View real-time and historical occupancy data for individual spaces or an entire building

# Equipment management

Improve performance and extend equipment lifespan with real-time equipment performance monitoring and anomaly detection

# Energy Usage Monitoring

Monitor real-time and historical electric load for your entire building or individual sub-systems (e.g., HVAC, lighting, network)





# What sets it apart



#### **Expert-backed**

Developed by Carrier, the leading global provider of healthy, safe, and sustainable building and cold chain solutions



#### Open

Abound integrates disparate data from various building systems, equipment and sensors and communicates effectively across multiple buildings



#### Science-based

Abound monitors
building performance
in line with scientifically
based standards (e.g.
WELL Building)



# Modular & Scalable

A cloud-based, SaaS solution that makes
Abound rapidly scalable across a portfolio, and expandable to newer features & applications



#### **Global Delivery**

Our long-standing delivery channels offer onsite professional consultations, project delivery, and service in 180 countries around the world





# Our Healthy & Sustainable Journey





Broadcast Health Inspire Confidence Healthy Building Airside Assessment





Balance Energy, Operations & IAQ

NBOUND

Real-Time Indoor Air Quality Baseline





Add
Supplement
Purification

Commission, Balance, Update Equipment

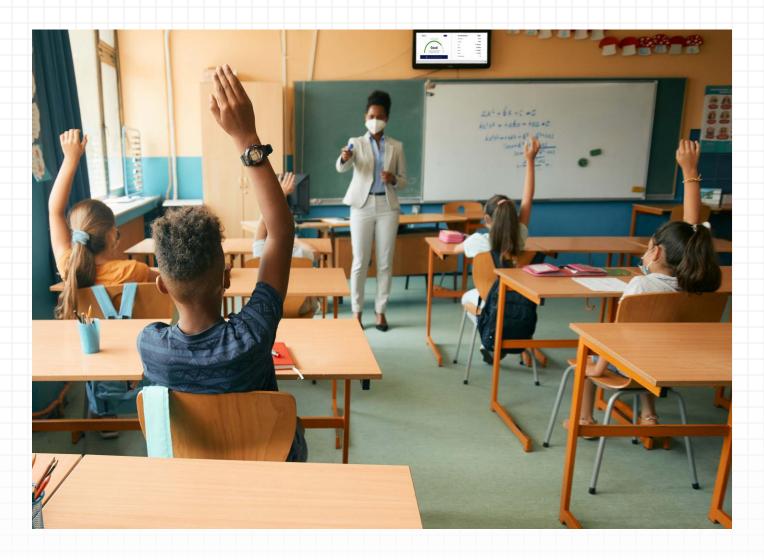


Optimize Controls & Sequences





# Cherokee County School District - Metro Atlanta



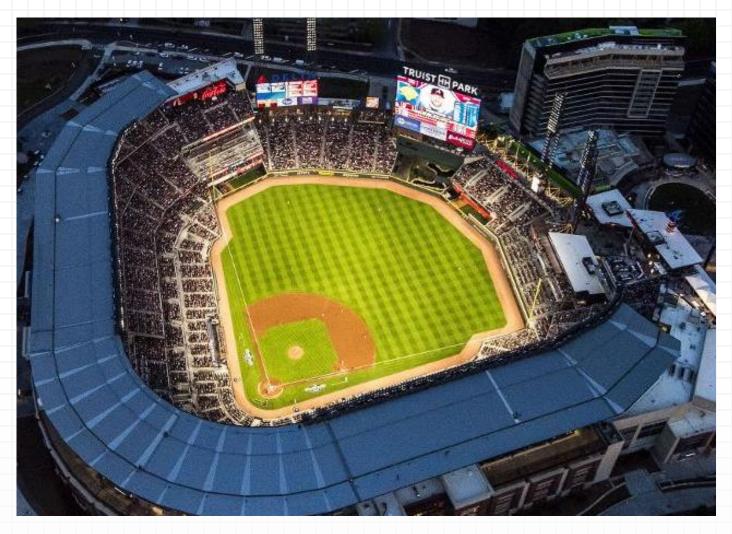
Implementing Abound
... has improved the
facility staff and
administration's ability to
understand and manage
the health and safety of
our buildings

Bill Sebring
 Chief Support Services Officer





# Truist Park – Atlanta Braves (MLB) Stadium



The visual displays
... provide our guests a
real-time look at how
our systems are working
together to improve air
quality

Jim Allen
 Senior Vice President of Corporate and
 Premium Partnerships for the
 Atlanta Braves





### The Abound Team



Mead Rusert
Carrier Global Controls &
President Automated Logic



Yasir Qureshi General Manager Abound & Digital Products



Brad Croasdale
Sales Director & Business
Development
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Sales Manager
Abound & Digital
Products



# The future of buildings starts with Abound

